

ANNUAL REPORT

Fiscal Year 2005-2006



Real AlternativesSM
*Empowering Women for Life*SM

FREE PREGNANCY SUPPORT SERVICES



Table of **CONTENTS**

Message from the President	3
Board of Directors, National Advisory Council and Staff	3
Statewide Network of Service Providers	4
Real Alternatives History and Organization	4
Program Overview	5
10th Annual Service Provider Conference and Banquet	8
Sharing Pennsylvania's Success Nationwide	11
Profiles of Success	11-13
Client Demographics	12
Statement of Financial Position/Activity	14-15
Mission	16

Message from the PRESIDENT

Message from the President

This truly was an historic year for Real Alternatives! Ten years ago we embarked upon a mission to promote life through the use of government funds. The creation of the Pennsylvania Alternatives to Abortion Program (formerly known as "Project Women in Need") gave birth to our vision to empower women to be able to choose childbirth over abortion by providing them with caring, compassionate and free life-affirming pregnancy support services.

It was most fitting then that during our Tenth Anniversary Year our very successful Pennsylvania Program that has served over 120,000 women was replicated for the first time on a national basis as we partnered with the newly formed Texas Pregnancy Care Network ("TPCN") to create a statewide government-funded alternative to abortion program for the State of Texas Health and Human Services Commission. The Texas \$2.5 million dollar a year program required Real Alternatives staff to train the six TPCN personnel on all aspects of the Real Alternatives Program and Instructional Design (RAPID) system used in the administration of the program. The award winning Real Alternatives program model was specifically sought after by the government of the State of Texas due to its reputation for accountability and performance. Now, the second and sixth largest states in the nation rely on the Real Alternatives model to deliver compassionate services of the highest standards to women experiencing an unplanned or crisis pregnancy.

As we move forward and share our success with other states, the entire Real Alternatives staff and Board of Directors join together with our network of statewide Service Provider counselors and the women of Pennsylvania whom they have been honored to serve, to wholeheartedly thank the taxpayers of Pennsylvania, our governors and legislatures, the Pennsylvania Catholic Conference, the Pennsylvania Pro-Life Federation, and our gracious benefactors and supporters, all of whom have made it possible for us to help so many women choose childbirth rather than abortion.



Kevin I. Bagatta

A stylized, handwritten signature of Kevin I. Bagatta in black ink.

Kevin I. Bagatta, Esq.
President & CEO

BOARD OF DIRECTORS

Allen L. Skinner
Thomas R. DeAngelis
Francis T. Carson, Jr.
Charlene A. Bashore, Esq.
Carolyn M. Astfalk
Judy L. Haverstick, R.N.
Kevin I. Bagatta, Esq.

NATIONAL ADVISORY COUNCIL

Pamela B. Pasquale, R.N.
New York

Anne Marie Manning, M.D.
Pennsylvania

Myra D. Nicoletti
Pennsylvania

Marcella K. Schankweiler, Esq.
Pennsylvania

Theresa H. Farnan, Ph.D.
Pennsylvania

William K. Thierfelder, Ed.D.
North Carolina

STAFF CORPORATE

Kevin I. Bagatta, Esq.
President & CEO

Shirley J. Stoy
Administrative Assistant

Paula A. Schmidt
Administrative Secretary

OPERATIONS

Thomas A. Lang, Esq.
Director of Operations

Angela W. Partchey
Training & Evaluation Manager

Susan E. Lawruk
Outreach Coordinator

Nicole F. Reazin
Toll-Free Referral Counselor

Heather L. Misiti
Toll-Free Referral, Counselor/Graphic Designer

FINANCE

Clifford W. McKeown, Esq.
Director of Finance

Heather A. Lewis
Quality Control Manager

Barbara L. Owen
Accountant

Lydia G. Fulton
Bookkeeper

Statewide Network of **SERVICE PROVIDERS**

- ◆ A Woman's Concern
- ◆ Alternatives, yes
- ◆ Bethany Christian Services, Pittsburgh
- ◆ Blessed Margaret of Castello Home for Crisis Pregnancies
- ◆ Catholic Charities, Diocese of Allentown
- ◆ Catholic Charities, Diocese of Altoona/Johnstown
- ◆ Catholic Charities, Diocese of Erie
- ◆ Catholic Charities, Diocese of Greensburg
- ◆ Catholic Charities, Diocese of Harrisburg
- ◆ Catholic Charities, Diocese of Pittsburgh
- ◆ Catholic Social Services, Archdiocese of Philadelphia
- ◆ Catholic Social Services, Diocese of Scranton
- ◆ CORA Services, Inc.
- ◆ Genesis of Pittsburgh, Inc.
- ◆ Heartbeat Community Services
- ◆ Lifeline of Berks County
- ◆ Lifeline of Southwest Pennsylvania
- ◆ Mary's Shelter
- ◆ Morning Star Pregnancy Services
- ◆ Mothers' Home
- ◆ Pennsylvanians for Human Life/Welcome Little Ones
- ◆ People In Need, Inc.
- ◆ Pittsburgh Family Development, Inc.
- ◆ Pregnancy & Family Resource Center
- ◆ St. Joseph's Center
- ◆ St. Vincent's Home a/k/a St. Vincent's Services for Women and Children
- ◆ The Guidance Center, Project Rapport
- ◆ Volunteers of America of Pennsylvania, Caring Alternatives
- ◆ Women's Care Center
- ◆ Young People Who Care, Inc.
- ◆ Youth Service, Inc.

REAL ALTERNATIVES HISTORY

On July 1, 1997, the Pennsylvania Department of Public Welfare ("DPW") awarded the statewide Alternative to Abortion Program (formerly "Project Women in Need") contract to Real Alternatives. Almost immediately, a statewide toll-free hotline (1-888-LIFE AID) was created, 18 pregnancy centers joined the mission as Service Providers, and an average of 620 new clients were assisted each month. The growth of the Program thereafter was very rapid. For example, a two-year contract for the following two years was awarded, funding was increased from \$2.1 million to \$3.1 million, and at the end of that contract term, 15,672 clients had been served.

In 1999, Program funding increased to \$4.2 million and 11,397 women were served. In 2001, the U. S. Department of Health and Human Services approved \$1 million in Temporary Assistance for Needy Families ("TANF") funds for use in the Program. This continued growth enabled the Service Providers to be reimbursed for services they provided to 13,426 women. That number increased to 15,202 in fiscal year 2001-2002.

Its newly automated billing system caused Real Alternatives to be named a finalist for the Nonprofit Innovation Awards sponsored by the Central Penn Business Journal in 2002. During fiscal year 2002-2003, the number of women served again increased to 16,574. In 2004, Real Alternatives was again selected as a finalist for the Nonprofit Innovation Awards for its outcome measurement collection process. Real Alternatives also earned the Seal of Excellence from the Pennsylvania Association of Nonprofit Organizations ("PANO") for successfully completing the Standards for Excellence Certification Program.

In 2005 Real Alternatives' President/CEO met with the White House Faith-based Initiative Office Director and presented an overview of the Program. With the subsequent approval of the Faith-based Organization Policy by DPW, Real Alternatives was able to begin adding new faith-based Service Providers to the program. The number of women served during fiscal year 2004-2005 once again grew to 17,233.

In 2006 Real Alternatives realized its "dream" of becoming a national program when the Texas Health and Human Services Commission signed a \$2.5 million a year agreement with a nonprofit organization, Texas Pregnancy Care Network ("TPCN"). The Texas program commenced in 2006 and, with the intensive training and ongoing assistance of Real Alternatives, is now providing statewide government-funded alternatives to abortion using the successful Real Alternatives system.

ORGANIZATION

As a non-profit charitable organization, Real Alternatives administers the Pennsylvania Alternative to Abortion Services Program for the Department of Public Welfare. Real Alternatives accomplishes that task from its Harrisburg-based corporate offices through its dedicated staff comprised of 12 full- and part-time employees.

The Alternative to Abortion Services Program effectively operates on a fee-for-service basis. Across the State, wide-ranging services are provided through a network of pregnancy support centers, adoption agencies, social service agencies, and maternity residences to women and families experiencing unplanned pregnancies. All of the support services are provided free-of-charge and on a confidential basis. Those "service providers" then request reimbursement from Real Alternatives for the pre-determined value of the services they provided. The reimbursement system utilized in the Program guarantees that the government funding is directly allocated to client services, and also permits the service providers to potentially:

- ◆ Expand services
- ◆ Hire additional personnel
- ◆ Reinvest in new programs
- ◆ Establish additional sites, and in the end,
- ◆ Serve even more clients!

Historically, administrative costs for the Program have been limited to less than 9 percent of the total budget.



Literature



Clothing Pantry



Education and Pantry



Counseling Room



Education Room



Bedroom in Maternity Home



COMPASSIONATE CARE
FOR WOMEN IN NEED.

PROGRAM OVERVIEW

Direct assistance to those experiencing unplanned Pregnancies

- ◆ support counseling and case management in a non-judgmental atmosphere
- ◆ education on fetal development and the health/nutritional needs of pregnant women provided through books, videos, brochures, fetal models and other resources
- ◆ abortion information – what it is and what it does
- ◆ pre- and post-natal education
- ◆ pregnancy and certified childbirth classes
- ◆ access to information on medical, hospital clinics, doctors, health care facilities, and other professional services
- ◆ assistance with identifying drug and alcohol programs, if needed
- ◆ adoption service information
- ◆ life skills training for parenting and nutritional needs
- ◆ tangible aid in the form of maternity clothes, baby materials, and food pantries
- ◆ referrals as appropriate to other community social services.

Parenting or adoption support is available for women who choose childbirth

- ◆ parenting classes
- ◆ education or GED referrals
- ◆ child care referrals
- ◆ mentoring
- ◆ housing assistance referrals
- ◆ information on available community services
- ◆ vocational training referrals
- ◆ adoption information.

Program Outreach Efforts

Letters, brochures and advertising items were mailed to a variety of statewide entities likely to have contact with eligible clients, including:

89 Latino Organizations
California State University College Fair
Citizens Concerned for Human Life Cambria-Somerset Chapter
Community College of Allegheny County Sexual Health Awareness Day
Council of Catholic Women's Harrisburg Conference
Department of Public Welfare office in Hazleton
Girl Scout Board in Philadelphia
High Mark CHIP, Pittsburgh
Pennsylvania Commission for Women Conference
Pennsylvania Commission on Children and Family Services
Pennsylvania Pro Life Federation
Pennsylvania Pro Life Federation Southwest Chapter
Pennsylvania Society of Physician Assistants
Philadelphia Job Core Center
Real Commitments Abstinence Programs
(Adams and York counties)
St. Joseph's Center for United Way.

1-888-LIFE AID

Real Alternatives staff includes trained pregnancy support counselors who respond to hotline calls during business hours. Counselors provide immediate support and information. Through a computerized network system, callers are connected free of charge to one of the 126 local service providers who can provide long-term support with the clients' local community.



EW OVERVIEW W OVER

Approximately 8,000 people were in attendance at community events and professional conferences where the Real Alternatives Community Awareness Booth was exhibited, including:

Latino Commission
Juvenile Court Judges Commission
Commission for Women, Student Nurses Association
Head Start Association
National Association of Social Workers
Gaudenzia Women and Children
Pennsylvania Association of Student Assistance Professionals
Pennsylvania Association of School Nurses and Practitioners
Pennsylvania Head Start
Pennsylvania Partners
Pennsylvania Psychological Association
Pennsylvania Rural Health Association.

Advertising

In a concerted effort to inform citizens of Pennsylvania of the availability of alternative to abortion services, Real Alternatives conducted extensive advertising as follows:

- ◆ eight-week bus advertising campaign on the Lehigh Valley, Harrisburg, Lancaster, Philadelphia, Reading Schuylkill and York transit systems
- ◆ radio advertising in the Philadelphia, Harrisburg, and Pittsburgh metropolitan areas from March 20, 2006 through May 31, 2006
- ◆ television advertising in the Pittsburgh and Philadelphia metropolitan areas, with overlap into the Harrisburg area, was conducted from May 22, 2006 through June 30, 2006.

This advertising made it possible for significantly more women experiencing unplanned pregnancies to get the compassionate and caring help they needed.

Educational Materials

A key component in the success of the Pennsylvania Alternative to Abortion Services Program has consistently been a firm commitment to the proper education of women, men and families who are experiencing unplanned pregnancies. Real Alternatives has always recognized the importance of having vendor-guaranteed accurate and current information conveyed to those in crisis pregnancy situations. Accordingly, each fiscal year Real Alternatives combs through mountains of educational materials submitted by a variety of vendors, and approves a list consisting of books, pamphlets, posters, and videos. Orders totaling approximately \$55,000 were placed with vendors of top notch educational material for use by the counselors with the persons they are serving.

Training

To ensure service provider understanding of the Program guidelines and goals, the Director of Operations and the Training and Evaluation

Manager conducted annual mandatory contract training of 178 counselors from the service providers during four sessions in June of 2006.

Training sessions were held at Clarion University and at the new Real Alternatives

National Training Center in Harrisburg. Each year, all counselors must receive Program training through one of the accepted Program methods in order to be considered qualified to provide reimbursable services. In addition, all Program counselors must have current child abuse clearances and state police background checks completed.



Service Provider Training at Real Alternatives' National Training Center in Harrisburg



10th ANNUAL SERVICE PROVIDER CONFERENCE & BANQUET

CONFERENCE

In an effort to equip the service providers' counselors with the essential tools they need to carry out the joint mission of encouraging childbirth over abortion and healthy lifestyles, Real Alternatives conducts an annual two-day Service Provider Conference. The 2005 – 2006 fiscal year was no exception. The following is a brief synopsis of the conference presenters and their respective topics:

SUPPORTING CLIENTS IN REACHING GOALS BY UNDERSTANDING CONATIVE INSTINCTS

Tom DeAngelis is President of MCS/Management Consulting Service, located in Hershey, PA. Previously Mr. DeAngelis held executive and management positions with Pricewaterhouse-Coopers, Hershey Foods (now The Hershey Company), and GPU Nuclear. Mr. DeAngelis has been a certified Kolbe Consultant for over 10 years and attends the Kolbe Personal Growth Seminar annually to maintain certification and learn new applications for the Kolbe Concept. He uses Kolbe Concept tools with all of his clients to enhance the effectiveness of their workforce



Thomas R. DeAngelis

and leaders. Kolbe Concept tools have been used in social service agencies with social workers and clients.

Counselors learned that every individual uses an instinctive mechanism or effort to reach goals called "conation," and that no one conative behavior is superior to another, only

different. Counselor learned about the four Kolbe-identified, different, and distinctive clusters of behaviors or Action Modes of Operation, through which goal-oriented action is initiated. The counselors each took the Kolbe "Index A" evaluation themselves prior to attending the workshop to have the benefit of a self-awareness of their own conative behaviors in problem-solving, and to assist in their understanding of the concepts during the presentation.

Knowledge of the Kolbe concepts increased the counselors' problem solving abilities. Counselors gained insight into how to meet clients "where they are" in helping them attain goals and solve problems. Insight was gained into how frustration and friction can occur as a result of differing conative behaviors in the counselor and the clients.

An understanding was gained that, in terms of a client setting and striving toward goals, different approaches can be used to achieve those goals depending upon the client's own instinctive inclinations.



Kolbe concepts in action

WHO THE ABORTION-MINDED CLIENT IS AND HOW TO REACH HER

Mary Ann Dunn has worked in the fields of education and social service for over 35 years. She graduated from St. Joseph's College, Maryland with a B.A. in English, and earned her M.S. in Counseling, Psychology, and Human Services from Chestnut Hill College, Pennsylvania. She has experience as a therapist



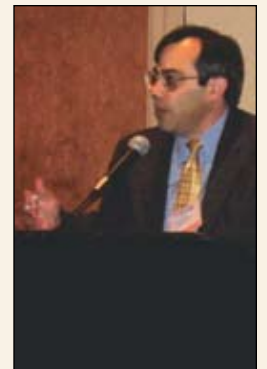
Mary Ann Dunn

working with troubled youth in foster care, as a high school guidance counselor, as a social worker in residential treatment with delinquent girls, as a psychiatric social worker in mental health services, and as a pregnancy support and adoption counselor with women and teens experiencing crisis pregnancies. Mrs. Dunn is the Director of Pro-Life Activities for the Catholic Diocese of Allentown, she administers a Project Rachel post-abortion counseling program, and co-facilitates Rachel's Vineyard weekend retreats for post-abortive women and men.

Counselors learned how to modify and adapt their skills in counseling a "new generation" of women who are seeking abortions to take into account the current pressures that cause women to seek abortion in the first place. Counselors first learned how to identify this "new generation" client, followed by techniques to "meet her where she is." Mrs. Dunn presented data on the cultural, social, health and economic issues involved, and different counseling approaches were introduced to enable the counselors to reach clients with viable alternatives to abortion and support in choosing childbirth.

THE STATE OF THE ALTERNATIVE TO ABORTION SERVICES PROGRAM

Kevin Bagatta is the President and founding CEO of Real Alternatives. Mr. Bagatta graduated from North Carolina State University in 1984 with a B.A. in Business Management. He was commissioned as a second Lieutenant in the U.S. Air Force and served four years at Grand Forks Air Force Base in North Dakota, attaining the rank of Captain. While in the Air Force Mr. Bagatta also attended the University of North Dakota and earned an MBA in 1987. He served as a Policy Analyst for Analytic Service Inc. in Arlington, Virginia from 1988 to 1992. Mr. Bagatta also obtained his juris doctorate degree from Widener University School of Law in 1995, and he is licensed to practice law in Pennsylvania.



Kevin I. Bagatta, Esquire

Mr. Bagatta presented a review of the growth of Pennsylvania's Alternative to Abortion Services Program and the future challenges. His presentation included a statistical summary of services delivered and the positive outcomes of those services as experienced by clients. The most recent statewide abortion data and new issues in the delivery of alternative to abortion services were analyzed.



*New Director of Operations
– Thomas A. Lang, Esquire*



Conference Registration

UNMASKING SEXUAL CON GAMES

Laura Buddenberg is the Director of Administration and Outreach Center for Adolescent and Family Spirituality for Girls and Boys Town in Nebraska. Mrs. Buddenberg specializes in the areas of teen dating and relationships, media awareness, abuse, and other issues affecting families. She was past chairman of the Nebraska Health and Human Services Abstinence Education Committee and was a member of the Nebraska Health and Human Services Committee on Unintended Pregnancy. Mrs. Buddenberg earned a B.A. in English from the University of Nebraska at Omaha, and has a Certificate in Family Life Ministry from the Archdiocese of Omaha and University College of Creighton.



Laura J. Buddenberg

Laura Buddenberg spent three years as Executive Director of EPS Pregnancy Services, Inc. of Omaha. She also worked extensively with the WAIT Training Program teaching the benefits of sexual responsibility and saving sex until marriage. She helped design and supervise "Mother Matters", an incentives-based material-aid program for pregnant and parenting women.

As co-author of "Unmasking Sexual Con Games: Helping Teens Avoid Emotional Grooming and Dating

Violence," Mrs. Buddenberg's workshop taught participants behavioral strategies for helping crisis pregnancy center clients recognize and avoid manipulation and coercion in non-marital sexual relationships. Counselors gained knowledge about the emotional grooming process and the nine tactics that comprise the sexual con game. Participants learned how to empower clients to adopt healthy relationship skills and set appropriate boundaries to protect the physical, emotional, intellectual, social, and spiritual dimensions of their sexuality.

COUNSELOR PAMPERING AND WELLNESS

Back by popular demand, conference attendees were again treated to a complimentary mini chair massage, mini hand massage, or a cholesterol & blood pressure check. The conference schedule also permitted time for the counselors to network with one other and



to share ideas and experiences. A wide variety of resource materials were made available to the counselors to assist them in their day-to-day interaction with their clients. Throughout this session, a slide show was offered to highlight and proudly exhibit many of the Program's wonderful service provider sites!



BANQUET

Coupled with the annual service provider conference, Real Alternatives sponsors an annual banquet during the two-day conference as a special way of thanking the counselors for their hard work and dedication to the women, men and families they serve throughout the year. The banquet is also an opportunity to give special recognition to specific service providers, sites and counselors through an awards ceremony. This fiscal year's award winners are noted below. The banquet also provides a forum for what is always a moving and thoughtful keynote speech. This year was no exception. The background of the keynote speaker is also indicated on the following page.

OUTSTANDING SERVICE AWARDS



Counselor of the Year

Annie Byrne, CORA Services, Inc., Philadelphia



Volunteer of the Year

Laura Lapaglia, Genesis of Pittsburgh, Inc., Genesis of Washington



Site of the Year

Healthy Families Program, Catholic Social Services/Philadelphia



Service Provider of the Year

Pennsylvanians for Human Life/Welcome Little Ones, Pittsburgh

continued on page 10

CONFERENCE & BANQUET

continued from page 9

BOARD MEMBER RECOGNITION



Allen L. Skinner



Thomas R. DeAngelis

BANQUET KEYNOTE SPEAKER

The Honorable Jerald M. Birmelin, Pennsylvania House of Representatives, has been a member of the Pennsylvania House Pro-life Caucus since his election in 1984. He worked with then caucus leader, Representative Steve Friend, on several pro-life initiatives, most notably the 1989 Abortion Control Act which is still in force. He later became a member of the pro-life leadership group, headed by Representative Joe Pitts and later by Representative Katie True. This group is the driving force behind all pro-life legislation.

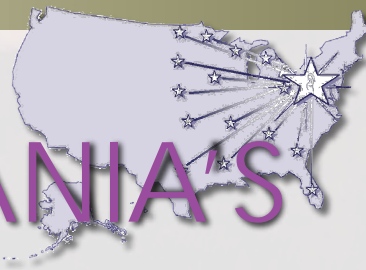
Representative Birmelin worked with Representative Pitts to help create the nation's first state-funded alternative to abortion services program, which today is managed by Real Alternatives. For the last six years Representative Birmelin has chaired the leadership group and has given direction and support to several legislative pro-life accomplishments, particularly the "Birmelin Amendment" which requires state budget language to include restrictions on abortion-related services being performed by family planning agencies. He is the Majority Chairman of Children and Youth and he serves on the Judiciary Committee.

Representative Birmelin received a Bachelor of Science degree and post-graduate credits in Guidance Counseling from the University of Scranton. Representative Birmelin taught in both public and private schools for approximately ten years. Representative Birmelin and his wife, Elaine Kay, married for almost 40 years, have three daughters and nine grandchildren.



Jerald M. Birmelin

SHARING PENNSYLVANIA'S Success NATIONWIDE



In 2006, the Texas Health and Human Services Commission signed a \$2.5 million a year agreement with the Texas Pregnancy Care Network to establish and operate a statewide government-funded alternative to abortion program. The Pennsylvania Alternative to Abortion Services Program was replicated in Texas under the direct guidance of Real Alternatives.

In addition, we continue to receive inquiries from pro-life organizations across the nation inquiring about our very successful program. To date, 14 states have received the assistance of Real Alternatives in developing alternative to abortion programs.

States that have implemented an alternative to abortion program with our assistance:

1. Louisiana
2. North Dakota
3. Nebraska
4. Florida
5. Texas

States that have received our assistance to establish an alternative to abortion program:

- | | |
|-------------|-----------------|
| 1. Georgia | 6. Ohio |
| 2. Iowa | 7. South Dakota |
| 3. Kansas | 8. Tennessee |
| 4. Michigan | 9. Wisconsin |
| 5. Missouri | |



*TEXAS
TRAINING
– Kevin Bagatta,
President/CEO
of Real Alternatives
and Vince
Friedewald,
Executive Director
of Texas Pregnancy
Care Network*

PROFILES OF SUCCESS



Anne and Mark were four months pregnant when they started couples counseling at a Real Alternatives service provider. Both had drug and alcohol, as well as mental health issues, and were involved in 12-step recovery programs. Their relationship was extremely challenging, however, they had formed a solid relationship with their counselor. The counselor initially met them in the office, but later provided sessions in their apartment in an effort to make the counseling as accessible as possible for them amidst their chaotic life circumstances. Many times it seemed that one or both was surely going to walk out on the relationship as issues repeatedly arose. The counselor assisted them in working through the problems in ways that allowed the couple to demonstrate the true depth of their commitment to each other and to their unborn daughter. When the couple did not appear for a scheduled appointment, the counselor was concerned, but was reassured when they called to inform her that they had eloped so that their daughter could be born to married parents. The counselor reported that, two and a half years later, this couple is still together, and the family is doing well. Their daughter is a cheerful little girl and is a bundle of blessings to all who know her! ☺

Names and photos are not of actual clients/babies

PROFILES OF SUCCESS



Cheryl stood at our door. Her little boy, **Ronny** was perched on one hip. As I welcomed her, I saw that a smile was hard work for her. I knew then that she carried a heavy burden. I asked Cheryl how I could help her. "I need an abortion," she answered. Tears rolled down her cheek. Her head dropped, and she only looked at the floor. Over the next hour I listened, asked questions, and offered suggestions. One thing was evident – Cheryl did not want an abortion. Other people wanted her to have an abortion. Her own mother failed to see that Cheryl was a good mother. She worked hard and cared deeply for her children. I could see that Ronny was well behaved, had clean clothes, and had a bright, inquisitive mind. Cheryl needed someone to "stand with her" and give her hope and encouragement.

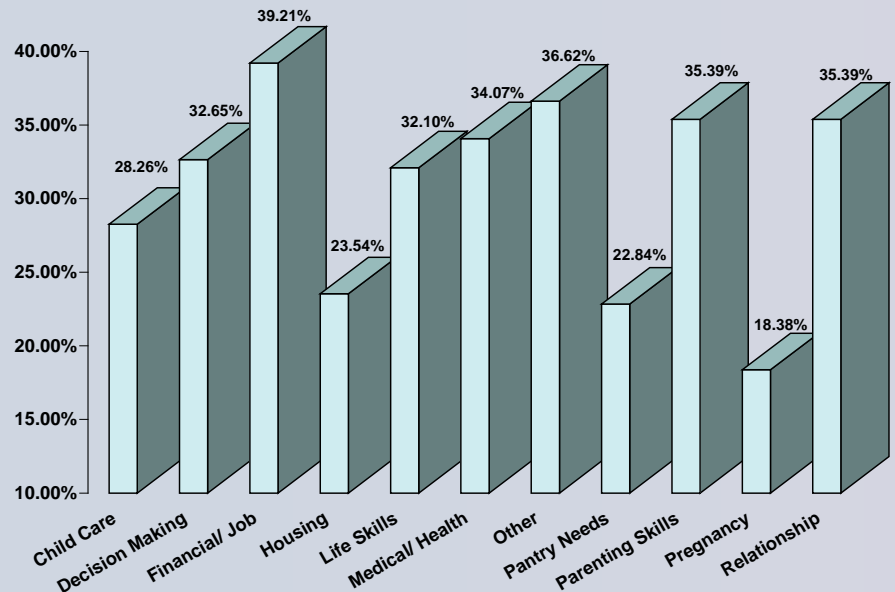
Cheryl and I met often over the next year, and we shared a very positive bond. I was able to help her find solutions for the challenges surrounding her pregnancy, and I provided her with support, counseling, education, referrals, and material assistance. I saw the beautiful smile of relief light up her face as she consistently found solutions for the burdens she carried. The biggest smile from her came the day I opened the door, and there stood Cheryl with her new baby. Cheryl no longer needs the services as she once did. She knows the power of hope and is grateful for the help I was able to offer through this Program. When Cheryl encounters someone else that needs help, I believe that she will be able to be supportive because of the help that she received from us. 🌸

Names and photos are not of actual clients/babies

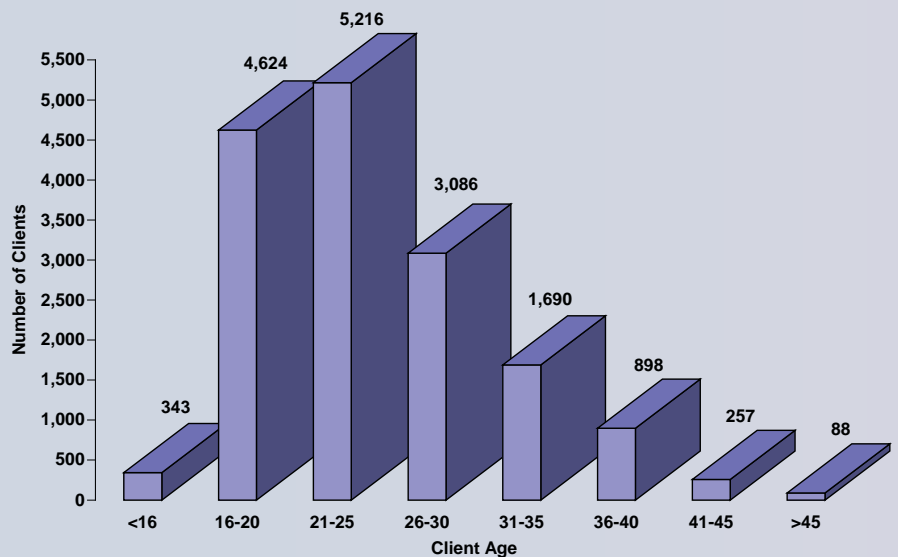
CLIENT DEMOGRAPHICS

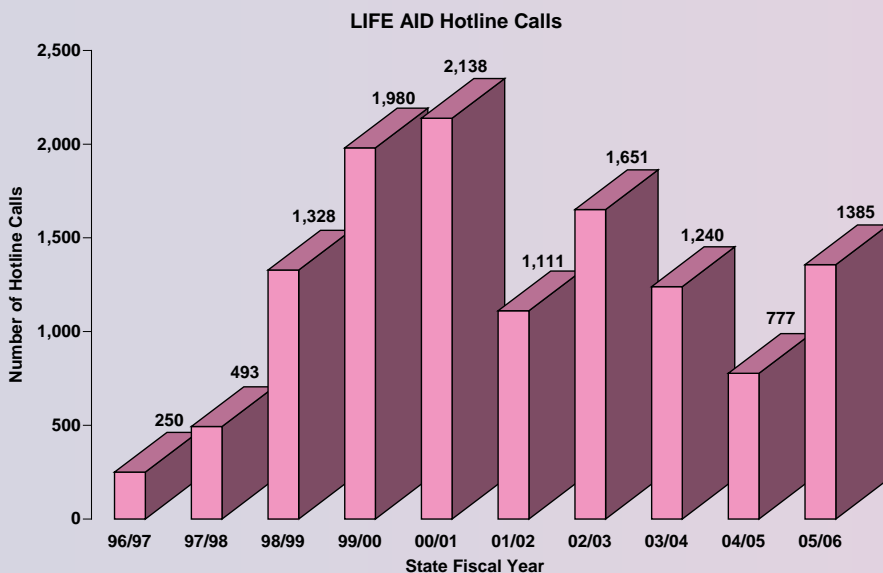
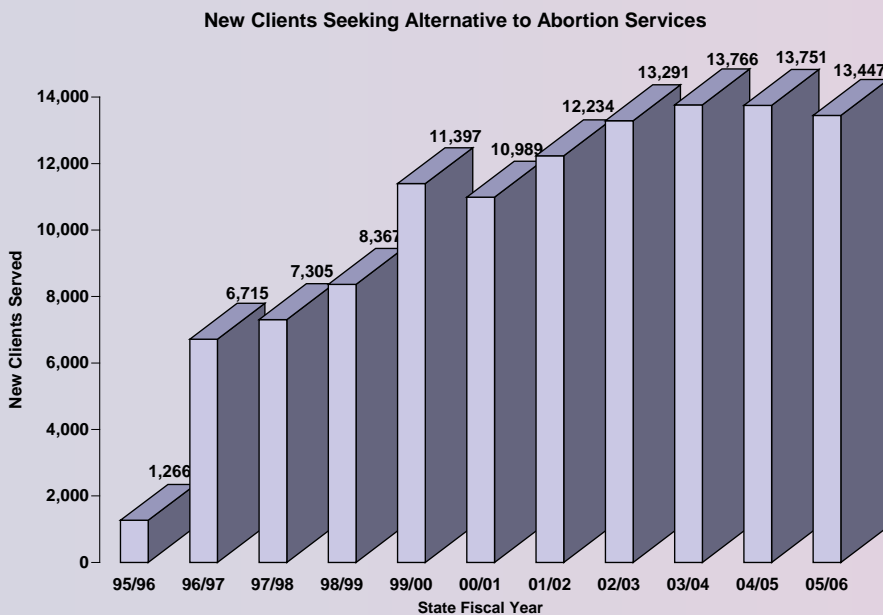
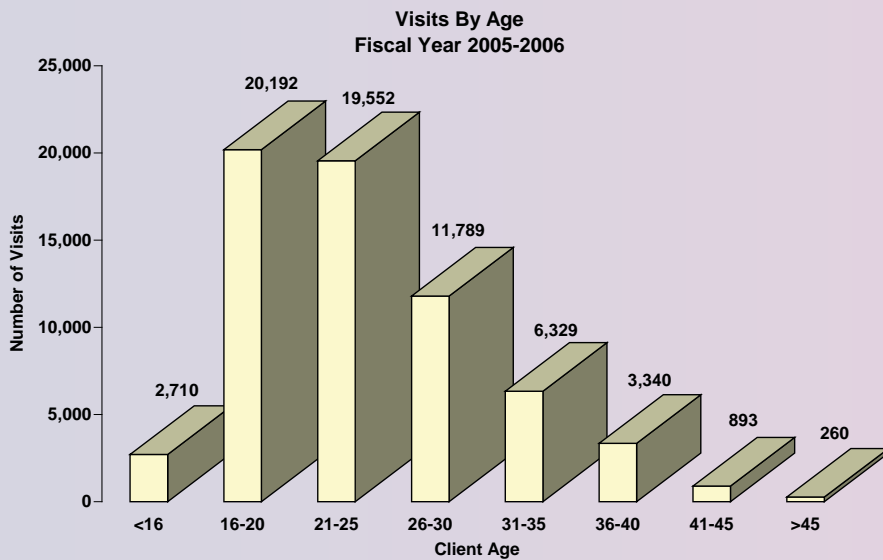
Real Alternatives and its service providers are dedicated to helping women feel supported during an unplanned pregnancy so that they know that an abortion is not necessary. During the 2005-2006 fiscal year, the counselors within the Real Alternatives network provided 48,632 hours of counseling to their 16,202 clients, throughout the course of 65,065 visits to the service providers.

**Top Counseling Or Referral Services Provided Statewide
Fiscal Year 2005-2006**



**Clients By Age
Fiscal Year 2005-2006**






PROFILES OF SUCCESS



Jenny is a 30 year old divorced mother of an elementary school-aged child. She is in a serious dating relationship with her boyfriend, **Alan**, but wasn't looking to have another child at this time in her life. She came to a Real Alternatives service provider to obtain information about abortion, as Alan felt that abortion was the best option for them at this time in their lives. After confirming the pregnancy, the counselor explained fetal development to them, and also shared the risks of abortion with them. Through additional counseling and support, they were encouraged to carefully consider their choices. At the counselor's request, they agreed to not schedule the abortion until after they had an ultrasound. They followed through on their promise and after the ultrasound and additional counseling, they knew that an abortion was no longer an option for them.

The couple enrolled in the center's ongoing parenting class series and continued to attend the Parenting Education Program (PEP). They learned about various topics such as prenatal care, baby development, and 2nd trimester information. The couple became very committed to having their baby, and they had perfect attendance in the program. They excitedly discussed possible names for their baby as they prepared to become parents. 

Names and photos are not of actual clients

STATEMENT OF FINANCIAL POSITION

Real Alternatives received an annual financial audit by the certified public accounting firm of McKonly & Asbury.

ASSETS	<u>At June 30, 2006</u>
Cash	\$1,064,394
Accounts receivable	2,971
Prepaid expenses and inventories	<u>10,795</u>
Total current assets	1,078,160
Equipment, Furniture, and Fixtures (net of accumulated depreciation of \$ 89,345)	<u>35,825</u>
Total assets	<u><u>1,113,985</u></u>
LIABILITIES AND NET ASSETS	
Accounts payable	807,867
Accrued expense	22,094
Deferred contract revenue	<u>33,514</u>
Total liabilities	<u>863,475</u>
Net Assets	
Unrestricted	249,195
Temporarily restricted	<u>1,315</u>
Total net assets	<u>250,510</u>
Total liabilities and net assets	<u><u>\$1,113,985</u></u>

STATEMENTS OF ACTIVITIES

FOR YEAR ENDED JUNE 30, 2006

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues, gains and other support			
Contributions	\$ 13,589	\$ 8,500	\$ 22,089
DPW contract revenue			
Administrative	477,359	—	477,359
Project services	4,952,641	—	4,952,641
Administration for Children and Families contract revenue			
Administrative	6,568	—	6,568
Project services	106,723	—	106,723
Contracted services revenue	178,284	—	178,284
Interest income	12,673	—	12,673
Surcharge income	169,552	—	169,552
Other	6,104	—	6,104
Net assets released from restrictions	<u>8,764</u>	<u>(8,764)</u>	<u>—</u>
Total revenues, gains and other support	<u>5,932,257</u>	<u>(264)</u>	<u>5,931,993</u>
Expenses			
Program services, PA Alternatives to Abortion Program			
Administrative	466,932	—	466,932
Project services	5,044,884	—	5,044,884
Program services, Administration for Children and Families			
Administrative	6,568	—	6,568
Project services	108,713	—	108,713
Services to other state programs	142,425	—	142,425
Supporting services, management and general	<u>88,792</u>	<u>—</u>	<u>88,792</u>
Total expenses	<u>5,858,314</u>	<u>—</u>	<u>5,858,314</u>
Changes in net assets	73,943	(264)	73,679
Net assets, beginning of year	<u>175,252</u>	<u>1,579</u>	<u>176,831</u>
Net assets, end of year	<u>\$ 249,195</u>	<u>\$ 1,315</u>	<u>\$ 250,510</u>

MISSION

Real Alternatives is committed to assisting women experiencing unplanned pregnancies by providing compassionate, practical, life-affirming alternatives to abortion. By administering funding to social service agencies, pregnancy support centers, adoption agencies, and maternity homes that provide counseling and material assistance, Real Alternatives furthers the goals of: improving a woman's physical and mental well-being during her pregnancy and post-natal period; improving the physical well-being of the unborn child and then newborn; and promoting and encouraging adoption for women in appropriate circumstances.



7810 Allentown Boulevard / Suite 304 / Harrisburg, Pennsylvania 17112

717.541.1112

Fax 717.541.9713

www.realalternatives.org

Toll-Free Pregnancy Hotline

1.888.LIFE AID